

You may say it's a non-typical one: Holland, identified as particularly easygoing and receptive to experimental living.

But the findings of one Dutch traffic engineer, Hans Monderman, provide a startling lesson in the creative questioning of regulations.

Monderman not only declared that too many traffic regulations turn the driver into an automaton.

He actually dared to experiment by dismantling road-signs, uprooting trafficlights and painting over street-markings, to see what happened. Everyone forecast gridlock and chaos.

In fact, to general astonishment, drivers re-discovered their humanity, treating other road-users with far more courtesy and consideration than before.

Interestingly, he calls it Design for Negotiation. We often talk about 'negotiating' a junction or a crossroads, but not usually in terms of 'negotiating' with other motorists. Monderman appears to have linked the two meanings of this important word.

Just a Dutch fairy-tale? Possibly, for it is far from tested on the bigger scale. But the principle of questioning the wisdom of long-accepted regulations still holds good, and should be firmly embedded in today's executive culture.

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## Key points: Invisible stress

- Regulations are a less-known 'invisible stressor-element' of working life.
- Compare office rules with traffic regulations often counterproductive.
- A creative questioning of regulations should be encouraged in executives.

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